



The Insight of a global network, delivering **Value** to your business

We optimise costs and create opportunities, without any financial risk for you.

ERA Group partners with business leaders to tackle their challenges and illuminate their greatest opportunities hidden within their cost base.

ERA has been a pioneer in business strategy and cost optimisation since 1992. Today, we help clients validate, improve processes and turn insight into opportunities - enabling organizations to grow, build competitive advantage, and drive bottom-line impact. Built on transparency and trust.

As a global team of strategists and implementation experts, ERA brings deep industry and functional expertise and a range of perspectives to spark change.

We believe we're the resource that today's modern leaders need as they navigate a new horizon, face unforeseen challenges and seek out new opportunities.



The four milestones of the ERA Group process

Analysis



We prepare a report on your current status quo in the selected cost categories where you think savings may be achieved.

Research



We will present you with an option report, based on our expertise and long-standing experience in the supplier markets to show you where potential savings can be achieved.

Selection & implementation



Once you have chosen an option, we facilitate the implementation of the savings process in your company.

Monitoring



Over the period of engagement, we monitor the savings actually achieved in performance reports. These savings are the basis for our remuneration.

We see opportunities where you never thought possible.
Visit eragroup.com to discover the true potential of your business.

value through insight™

Delivering cost savings since 1992 Delighting thousands of companies

“ We’re talking about a collaboration of over two years, in which only started to reap benefits for the ERA partner after two years. And they never gave up, on the contrary, they strengthened the teams and, indeed, the international capacity, to understand the supply chains and to understand technologically the products we buy, which was an absolute surprise to me. After everything we’ve said, it seems obvious that I would recommend ERA Group. ”

CEO, MARIO PAIS DE SOUSA, CABELTE

“ We’re essentially a small fish when it comes to procurement and ERA, with their sheer scale and leverage, can get much better deals for us. This more than pays for any share of savings that they receive as fees. This working relationship has been nothing but win-win for us. ”

DAVID WHITE, HEAD OF PROCUREMENT, SUE RYDER

“ Working with ERA UK is one of the best commercial decisions I’ve made. Over and above the monetary savings, we’ve increased productivity and will enjoy efficiency gains for the long-term. ”

SHAUN LINDFIELD, GROUP COMMERCIAL DIRECTOR, MAT FOUNDRY GROUP (EURAC POOLE LTD.)

“ ERA have delivered incredibly valuable savings and supplier consolidation. This has given us much better control and efficiencies, and a level of insight to our spend which is priceless. ”

TOM RUMBOLL, CHIEF EXECUTIVE OFFICER, SYNETIQ

